

M&A / Strategic Partnerships

Leveraging smart strategic partnerships is critical to establishing a thriving future for any leading healthcare provider. In these moments, the political power and trust of your own people and your community will either work for or against you.

We can help.



Having led communications and political strategy for more than \$60 billion in announced healthcare M&A and partnership transactions, you can count on our expertise to steer through the most complicated collaborations and to ensure a successful outcome.



We specialize in building effective partnership campaigns that align your stakeholders and navigate regulatory and other hurdles. Our work spans transactions among:



Not-for-profit health systems



Investor-owned health systems



Academic medical centers



Large physician groups



Behavioral health companies



Post-acute companies



Ambulatory healthcare companies



Other provider organizations

Our unique combination of deep provider knowledge and sharp political thinking leads to transactions that:

ADVANCE
your mission

PROTECT
your reputation

PREPARE
for integration

CLOSE
deals on time

Trusted strategic communications consulting devoted to healthcare providers.

JARRARD
PHILLIPS
CATE &
HANCOCK

Recent Successful Deals

2018



BON SECOURS MERCY HEALTH

2018



RUTGERS HEALTH

2018



2018



2017



2017



2017



2016



2016



About Us

Jarrard Phillips Cate & Hancock, Inc. is a strategic communications consulting firm devoted to helping healthcare providers navigate change, challenge and opportunity. Ranked a top-10 firm nationally, Jarrard Inc. has guided leaders at more than 500 healthcare organizations across the country through high-stakes moments, including leading communications for more than \$60 billion in announced hospital M&A. Our team of former journalists, political operatives and healthcare executives is built to serve the unique needs and challenges of national health systems and academic medical centers; regional and community health systems; and health services companies.

Interested in learning more?

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